

Subject: 2007 Convention Update

Contents:

- 1) Overview
- 2) New Products
- 3) New Educational & Business Material
- 4) New Oil Blend: RutaVala
- 5) Ruta Graveolens -- Info & Testimonials

Hello Everyone,

This year's Young Living convention in Washington D.C. was an impressive event in so many ways. It was educational, well organized and inspiring. And with around 3,300 Young Living distributors milling around, you can be sure that the whole convention center smelled better than great!

Gary Young spoke about Young Living projects in Ecuador, namely the 2,000 acre farm called Finca Bontanica Aromatica, the new clinic (Centra Para Medicinia Natural) that is now operating and the oils from native medicinal plants that are being distilled and researched, a total of 28 plants that are considered unknown to contemporary botanists. True to form, Gary is also taking on a humanitarian project to support people living adjacent to the Young Living farms. You are sure hear more about this in the upcoming Young Living e-newsletters.

Gary gave a very informative talk on the importance of enzymes. The Powerpoint from this presentation will be available on the Young Living website for use by all distributors.

The new products were introduced, including an exciting new oil blend called Ruta Vala, a series of impressive supplements and a cutely packaged one ounce Thieves hand sanitizer. More info below.

In addition, there was a 20,000 sq. ft. Young Living Product Expo where you could sample all of the oils, check out new products, re-energize at the NingXia Red bar, or just chill out on the comfy easy chairs and sofas. And if you wanted to seriously relax, you could indulge in a treatment at the Young Living spa which was set up right on the premises.

At every previous convention, distributors were faced with long lines to order and pick up new products. This challenge was beautifully solved by having a big bank of live order-takers and lots and lots of individual computer kiosks at which you would place your order and receive a pickup time. This totally took the stress out of the ordering and pickup process.

For both seasoned and neophyte Young Living business builders, the main attraction was undoubtedly the presentation by Dani Johnson. Dani is an extremely dynamic NWM business trainer with a compelling story and a way about her that wins hearts and inspires souls. Her fast-paced, disarming and very entertaining training style had everyone buzzing and wanting

more. More to come on what Dani had to share and why it may be the Missing Link in your Young Living business. Meanwhile, you can check out her website at www.danijohnson.com.

Next year's convention will be back in Utah and back to the farm! Mark your calendars early: June 11-14 2008.

I will be sending more convention updates as new information, distributors' notes, etc. becomes available.

In the meantime, wishing you Joy, Peace & Calming and Abundance in every way.

Oily regards,
Barbara

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2) NEW PRODUCTS:

Scheduled to be available sometime after October 1st.

TRUE SOURCE Daily Whole Food Multi-Nutrient Code 3502, 90 capsules Wholesale \$34.75

True Source utilizes nutrient-dense super fruits, vegetables and other plants to offer a full spectrum of bioactive vitamins, minerals, antioxidants, and phytonutrients in their whole synergistic glory.

. Protects vision, heart health, and youthfulness . Builds strength and confidence . Energizes the body and stimulates the immune system

INNER DEFENSE Total System Protection

Code #3229, Wholesale \$23.75, 30 soft-gels A new addition to the Purely Oils line of supplements, which combines Thieves with Oregano, Thyme and Citronella for heavy-duty immune systems support and protection.

Young Living's Inner Defense softgels contain potent essential oils including oregano, thyme, and ThievesR. Designed to support well-being, Inner Defense strengthens the immune system, protects the bioterrain, and energizes systemic defense.* . Creates an unfriendly terrain for yeast and fungus* . Promotes healthy respiratory function* . Rich in thymol, carvacrol, and eugenol for immune support*

The power of Thieves Blend is legendary: Proven to kill 99.96% of all airborne bacteria including Staph, Strep, e-Coli, MRSA and countless others.

Oregano and Thyme were studied at Georgetown University for their unparalleled resistance to all known viruses and mutant viruses. (Georgetown Dec. 2001-Dr. H. Preuss)
Citronella has shown great promise as a strong anti-inflammatory essential oil. Through cutting-edge scientific discovery, the same spectrum of botanical power that protects the environment from insects, climate conditions and disease is now available to enhance,

support and protect your own organic body from the onslaught of mutating viruses, super bugs, environmental and chemical sensitivities.

LIFE 5 High-Potency Probiotic Formula

Code #3099, Wholesale \$24.75, 30 soft-gels Recently, Science revealed that Probiotics are more vital than ever imagined and paramount to healthy bowel function. The use and overuse of antibiotics, chemically-treated food, and parasitic activity rampant in the body has totally depleted the healthy bacteria required for optimal health and immunity. In his quest to develop an even greater, more powerful Probiotic, D. Gary Young combined clinically proven strains of active and viable cultures of hearty probiotic flora at the proper levels which adhere to and colonize in the intestines. This proprietary blend contains ingredients shown to improve colonization up to 10 times greater than any other probiotic. LIFE 5 includes "super strains" proven to boost immunity, improve nutrient absorption and relieve bowel distress. Great for those who suffer from malabsorption and Leaky Gut Syndrome*

Benefits of LIFE 5:

~ Greater Energy: LIFE 5 assists the body in manufacturing B Vitamins and Nutrient Absorption.

~ Improved Immunity: LIFE 5 has tremendous impact on immune function.

Intestinal Health: LIFE 5 actually partners with the intestinal tract to reduce yeast (Candida); eradicate parasites, improve digestion and literally support every body system.

THIEVES WATERLESS HAND PURIFIER:

Code 3621, 1 oz., Wholesale \$5.00

Code 3622, 3 pack, Wholesale \$12.75

This natural hand cleanser promotes good hygiene without the use of water.

It is designed to remain on the skin after use to continue purifying long after the application. In addition, it contains active skin-moisturizing ingredients, including aloe vera and vegetable glycerine to moisturize and condition the hands. With the addition of peppermint to the formula, the product has an extremely fresh scent.

(This is packaged in individual morning/noon/evening packets) CORE SUPPLEMENTST
AUTOSHIP PACK

NOTE: All supplements are packaged in convenient, individual am./noon/pm packets.

Code 3498, Wholesale \$100.00

The Core Essentials product line strengthens the building blocks of total body wellness. With the addition of Life 5, a high-potency probiotic, and True Source, a whole food multi-nutrient, the Core Essentials of your daily diet are now complete. Add this pack-exclusively available to Essential Rewards members-to your autoship order and save \$29.50 per month over individually priced items!

- . Omega BlueT
- . LongevityT
- . True SourceT
- . Life 5T

CORE ESSENTIALS COMPLETET AUTOSHIP PACK

Code 3482, Wholesale \$199.75

NOTE: All supplements are packaged in convenient, individual am./noon/pm packets.

Contains

- . NingXia RedR
- . 2 Balance CompleteT
- . Omega BlueT
- . LongevityT
- . True SourceT
- . Life 5T

Adding vitamins and minerals to your daily health routine guarantees a well-balanced diet. That is why Young Living is offering all your favorite essential supplements in one complete pack. Save \$10 per month over individually priced items by adding this pack to your autoship order, and have your daily supplements shipped directly to your door!

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3) NEW EDUCATIONAL & BUSINESS MATERIAL:

FROM SEED TO ABUNDANCE: A 16-minute DVD intro piece which communicates Young Living's healing mission in the world. This can be purchased directly from Young Living for \$2.00.

ESSENTIAL OILS DESK REFERENCE, 4th Edition, \$49.95 Every new addition of this impressive book seems to improve upon what is already an amazing reference book. The 4th addition has superior organization and full color illustrations which create an even more inviting and easy to follow manual. Contact Essential Science to purchase this new edition. www.essentialscience.net. Click on View Products across the top of the site, then New 2007 EO Products on the left hand side.

NOTE: While supplies last, you can buy the 3rd Edition EODR for only \$20 and bundles with adjunct products at proportionally reduced prices.

BROCHURES / MARKETING PIECES:

Sound Concepts has partnered with Young Living to produce some really beautiful and educational and business building tools including fold-out business cards (for oils and NingXia Red), several new brochures, books and DVDs. The little fold-out cards are a real winner -- a business card and brochure wrapped into one tiny piece. You can check it out and purchase at:

www.crowndiamondtools.com.

NATURE'S MOLD RX, THE NON-TOXIC SOLUTION TO TOXIC MOLD:

An excellent new book published by Dr. Edward Close and his wife Jacqui.

Contact them at www.MoldRx4u.com. To order the book, click on e-store and create an account. Can also be ordered from Essential Science Publishing.

A million-dollar mansion is nearly destroyed. A nurse loses her health and mental function, and no one knows why. A condo in a resort area is condemned. A child is brought to death's door step. What do these stories have in common? Mold. And thanks to a new breakthrough discovery, they all have happy endings.

In this book, you will learn:

- * The truth about the connection between mold and health
- * How to identify the early warning signs of mold
- * Why bleach allows mold to re-establish itself in less than 24 hours.
- * How to rehabilitate mold-infested or condemned property
- * How to make sure your property passes a mold inspection

Twenty thoroughly documented, field-tested, case studies provide proof that Young Living's Thieves essential oil blend eliminates mold in as little as 24 hours and keeps it from coming back.

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4) New Oil Blend

RUTAVALA

Ruta is an oil that Gary discovered and distilled in Ecuador (see below).

VaLa is Valerian and Lavender. So RutaVala is a combination of Ruta Graveolens, Valerian and Lavender.

Here are some very brief personal notes on this new blend. HINT: Think sleep and relaxation!

- * Ruta is an unusual oil in that it contains certain compounds that modulate brain function.
- * From experiences at the Ecuador clinic, this blend is said to balance the sympathetic override which is a factor in diseases. When it comes into balance, disease states dissipate.
- * For both men and women, the root cause of the decline in estrogen and testosterone is related to the sympathetic override. Estrogen and testosterone increase after suppressing the sympathetic override.
- * One Ecuador clinic patient had an 80% drop in cortisol in 12 hours after taking Ruta (or RutaVaLa?) and was then able to sleep after not being able to.

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5) ABOUT RUTA GRAVEOLENS

[Young Living distributor notes from last year's intro of Ruta]

Ruta is one that helps with depression. Several people were applied with Ruta on the back of the neck right in the concave at the base of the skull and an hour later they reported that

all depression was gone. A couple of ladies had been on several kinds of medications for 12 years and nothing had

helped and with just one application all depression was gone.

Also another lady used Ruta because she has terrible menstrual cramps and irregular periods, had start her monthly early upon arriving in New York.

In a short while after applying Ruta, all her cramps disappeared, along with

slowing down to normal flow instead of a gusher. Five days have gone by since using Ruta and still doing great.

It improves the attitude, depression and modulates the brain function, fevers, menstrual cycle, rheumatism, aches and pains of all kinds, (like a source of a modern aspirin) and it reverse stickiness of the blood platelets. Ruta comes from the Greek word meaning "To set free" freeing people from disease.

Ruta comes from the Greek word meaning "To set free" freeing people from disease. Ruta has been distilled before, but not in 30 years and is a different profile from previously distilled Ruta, long carbon chains and nonynol 2 - modulates brain function. Chemical imbalance comes from diet and makes chemical transformations in the body, makes it hard to get out of depression.

Gary places some Ruta *Graveolens* on the back of the subjects' neck, on the soft spot before base of skull, (hits neurotransmitters) a good place to put

the oil. Ruta - look up in pubmed - says it's toxic. Gary explained later they generally test compounds and not complete oil, so that is why they say it's toxic. But when you look at the whole oil you can see that it is safe.

Balsam Fir decreased cortisol whether inhaled, oral or topical, as much as 42% reduction, average 28% reduction, o eucalyptol increase oxygen in brain.

So with Ruta this would be a good combination.

Ruta *Graveolens* - many articles claim that it's toxic, especially to the liver and could even cause death. Ecuadorians and Bolivians have used it for centuries and still use it daily. If people are depressed they brush the branches on the body and in the air, it affects serotonin in the neural cortex. The people who had abortifacient issues with Ruta are from HUGE doses (like a basket full of EO). Ruta is powerfully therapeutic. Negative effects are with doses of many bottles of oil at once. They said a whole teaspoon of oil showed toxic liver effects. Who takes a teaspoon of straight oil? From a meeting with Gary Young.

Ruta Testimonials:

I have suffered from endometriosis for years. I have been prescribed birth control pills to help regulate my menstrual cycles without any success. I even had surgery to remove the lesions to provide relief from the immense pain. I

did find some relief from the surgery, but it was only short lived as my doctor told me it would be. The only permanent solution to my problem is a hysterectomy. I have really been considering going through with having the hysterectomy because I just can't stand the pain any longer.

I eat pain relievers like candy just to be able to function normally. The pain relievers only dull the pain but never really take it away.

While in New York I started my period. I was so afraid I would be unable to attend the entire meeting due to the pain I was sure was to come. However, during the meeting Gary showed us a new product called Ruta, and even had some volunteers try the new oil. A few members were able to get a bottle to try; my mom, (Nancy Sanderson) being one of them. I was very attracted to the fragrance of Ruta and decided to apply it to the back of my neck as I had seen Gary apply it to the volunteers. Within a few minutes the cramping pain I was experiencing began to alleviate, and within a hour I was pain free.

AMAZING!!! My mom (bless her heart) gave me her only bottle of Ruta. I have applied Ruta everyday since the meeting and I am happy to report I have had no more pain with my period. Also I usually have a heavy flow that lasts more than seven days. After applying the Ruta I had a very normal to light flow and my period only lasted for five days. Thank you God!!! Thank you Young Living!!!

Ruta is in short supply right now, and we will be unable to purchase any until September. I am trying to figure out how to make the one bottle I do have last until then because I just can't live without it! Perhaps, with this new oil I won't be faced with having a hysterectomy.

I hope this information helps all of you out there that suffer from this horrible condition!

Thank you,
Marlena Carey -- Young Living Independent Distributor

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Thank you again for your wonderful seminar in Nashville! My brain has been whirling in hyper drive from all the information you taught us.

During our seminar you told us about your daughter and the severe problems she has with her menstrual cycle. You had given her a new oil, Ruta, that Gary had given you on your last trip to New York. You told us that her symptoms had disappeared with in an hour of use. You had my full attention. You see that morning my cycle had just begun, and like your daughter, I become very ill with severe cramping, heavy heavy flow, mood swings, depression, nausea,

headache etc., I was actually having trouble concentrating on your lecture.

Well to my surprise you pulled out a sample bottle of Ruta oil out of your purse and passed around the cap for all of us to smell. (I had to restrain myself from running up there and grabbing the bottle from you ! Ha Ha) Now I

really wasn't sure if this was going to work, in the past I had already tried dragon time, panaway, lavender, aroma siez, etc just about everything I could think of to help dull my symptoms. Nothing helped. So, when the cap came to me I inhaled deeply 3 times, and passed it on. Most people did not like the smell, but to my surprise I liked the smell of Ruta. Now what happened next was astounding. With in 1 minute, I felt a cooling sensation start at the top of my uterus and move down through the vagina and out of my body. The cramps

were completely gone. I have not had a menstrual cycle without pain for 10 years. I felt like I was 16 again. A few hours later I had an opportunity to tell you my experience, you asked me how I was feeling, I told you that dull cramping had begun to return. You generously pulled out the oil and gave me 1 drop to apply to my brain stem area. Immediately the ache was gone and I felt great and also happy. (The area I applied the oil felt warm for about 2 hours.)

It is Tuesday morning and I am still cramp free, my flow is half of what it would normally be and I have been in a good mood since Saturday. All from 1 drop and 3 deep breaths of Ruta oil. (Usually I don't want to lay close with husband during my cycle, in fact I am so painful I do not want him to touch me at all, just to leave me alone "I need my space". When I got home Saturday night I snuggled up to him and he said what is wrong with you? I told him about the ruta oil, he said "can we get a case of it?")

What I didn't tell you was I have battled depression for many years. Long ago I had tried an anti-depressant drug for about a year with therapy. The therapy was great, I did not like the side effects of the drug and took myself off of it and began to look for a natural cure. Prayer and exercise have been my tools to fight it but some times it seems to get the best of me. Being 42 I have been having more difficulty with it lately. But right now as I write this, I feel fantastic, normal again. I haven't been this content in a long time.

I never dreamed that I would come away from your seminar with a miracle. I have struggled for years with depression and my menstrual cycle. With 1 drop

of oil my life has changed dramatically. I am anxious for the launch of this

oil, I can only wonder how my life will improve further using the oil more often. My husband too...

Affectionately,
Cyndi Klepper

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