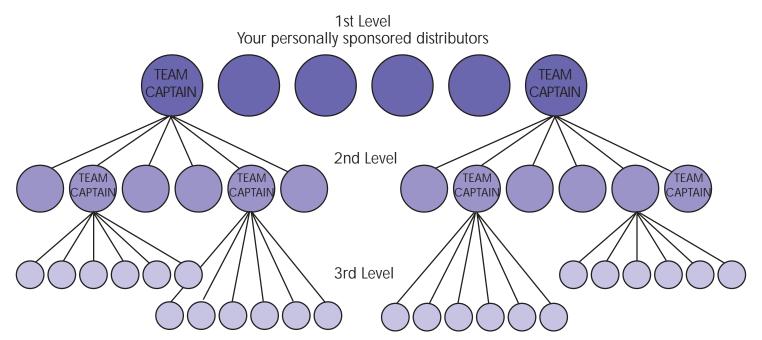
## HOW TO EARN A \$2,000 BONUS EVERY MONTH

Phase I \$ 500 Manager Bonus Phase II \$ 1,500 Director Team

Total Bonus \$ 2,000





# How to Earn the Distributor Team Performance Bonus

The Distributor Team Performance Bonus provides you with a business plan right from the start. This page shows you exactly what you and your new distributors need to do to earn your \$2,000 bonuses.

#### How to Get Started

#### Phase I - \$500 Manager Bonus

Your **first step** is to sign up for **Autoship**. Autoship is a convenient way for you to receive all the YL products you use every month automatically. Autoship is also the key to a strong business and to earning all of the YL bonuses. By starting all of your new distributors on Autoship and showing them how to teach their new distributors to do the same, you'll all be earning this \$2,000 bonus in no time.

Your **second step** is to personally **sponsor six** distributors who each commit to a \$100 Autoship order. In the above diagram, each circle represents one distributor who purchases \$100 each month on Autoship.

Your **third step** is to **teach and mentor** those six distributors so that at least two become Team Captains by sponsoring their own teams of six distributors (all who sign up for \$100 Autoship).

When you complete these three steps, you will earn the Manager Bonus of \$500 for every month all of your distributors on your 1st and 2nd levels continue on Autoship. Congratulations!

Important Note: You will need **\$1000 PGV** (personal group volume) every month, which includes the volume of your 6 qualifying distributors.

#### Phase II - \$1500 Director Team Bonus

Your <u>fourth step</u> is to <u>mentor your 2nd level</u> <u>distributors</u> so effectively that they develop four Team Captains.

To qualify as Team Captains, they must enroll six distributors, each on \$100 Autoship.

**Congratulations!** You have just completed both Phase I and Phase II of the Distributor Team Performance Bonus and you are earning **\$2,000 each and every month**.



Having a business with Young Living means having FAMILY FINANCIAL FREEDOM like we've never had before! It is wonderful to be making a larger income with Young Living than I did as a Supervisor at a large insurance company.

Now, my husband and I are able to enjoy family vacations with our three young children and provide the extras for them that we were not able to before. And last, but most important for me, it is all about GRATITUDE. Thank you, Young Living for the most powerful natural health products in the world and for this tremendously generous opportunity to share them with others!

Jennifer Goulet, Premier Master Star

## More New Bonuses!

#### **Autoship Rewards Program**

The New Autoship Rewards Program lets Preferred Customers and Distributors earn credits to buy Young Living products. Here's how it works.

If you are on Autoship for:

- ◆1-6 months you receive a product credit of 10%.
- +7-12 months you receive a product credit of 15%.
- ◆13 months+ you receive a product credit of 20%.

If you cancel your Autoship order, you forfeit your unspent credits. If you go back on Autoship after cancelling, you'll start over with a 10% product credit. You need to be on Autoship for two months before you can redeem your credits.

#### **Preferred Customer Performance Bonus**

Customers are NOT part of your downline. Technically, they are part of YOU, and their purchases count as your own Personal Volume. The Preferred Customer Performance Bonus is paid out separately from the Compensation Plan payouts. You can take home \$100 to \$800 per month extra by qualifying for this bonus.

#### **Star Performance Bonus**

This bonus is paid to enrollers (not sponsors) on all purchases made by every new distributor you've enrolled during their first two months.

You will earn a 25% bonus on your new distributor's first order and 15% of their second consecutive month's order. [NOTE: To earn the second month's bonus you need to be on \$50 PV Autoship.]

Your new distributors can also earn the Star Performance Bonus on all of their enrollees' purchases.

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#### **Matching Bonuses**

Whenever you help your new distributors sign up new people in their first three months, Young Living will reward you with the Matching Bonus. This bonus is 25% of all purchases made. [NOTE: To earn the Matching Bonuses, you need to be on \$100 PV Autoship.]

#### **EXAMPLE**

April - Your new distributor, Sally, signs up in month one. You get a bonus of 25% of her first purchase. Sally signs up one person who also buys \$100 worth of products. YOU receive another \$25 Matching Bonus for a total of \$50 for month one.

May - Sally signs up three people who each order \$100 worth of products. YOU get \$75.

June - Sally signs up five people who each order \$100 worth of products. YOU earn a \$125 matching bonus.

#### Start Now on a Great New Journey Towards Your Family's Financial Freedom

Call me today if you're ready to start the adventure of a lifetime with a Young Living business. I'm excited about supporting you toward family financial freedom.

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#### NEW CUSTOMERS

When signing up, please place your sponsor or enroller's ID# on the enrollment form. If I am your sponsor, use my Young Living

Member ID # 290271