

New Year kickoff

Curious about the products we'll be launching at the New Year Kickoff? Read on for a guide to Young Living's newest additions, which will be available for purchase on January 18.

VITALITY DROPS – GRAPEFRUIT BERGAMOT

Make hydration fun! Tired of boring, tasteless water? Use Vitality™ Drops to transform plain old water into a refreshing and delicious drink! Grapefruit Bergamot Vitality Drops let you boost flavor without adding sugar or artificial ingredients. Containing naturally occurring electrolytes and the great taste of Grapefruit Vitality and Bergamot Vitality, these drops make it easy to reach your water-intake goals.

Item No.: 30129

Size: 3-pack

Wholesale Price: \$27

Retail Price: \$35.53

PV: 22

How to Order: On January 18, order in the Virtual Office under Healthy & Fit.

IDAHO GRAND FIR

Fall in love with a familiar scent. Your favorite woody wonder, Idaho Balsam Fir, is back with a new name. When we first launched this essential oil, the closest scientific name available was *Abies balsamea*. But thanks to approval from the Personal Care Products Council, we can now call it by its truer name, *Abies grandis*, or Idaho Grand Fir. While the label has changed, the essential oil is still the same conifer favorite you know and love.*

Item No.: 3314

Size: 5 ml

Wholesale Price: \$26.75

Retail Price: \$35.20

PV: 26.75

How to Order: On January 18, order in the Virtual Office under Essential Oils & Blends > Singles.

*Not available for shipping to APO addresses.

VITALITY DROPS – LAVENDER LEMONADE

Swear off sugary sports drinks. Who needs caloric, neon-colored beverages when you can hydrate with naturally flavored, electrolyte-rich water instead? Combining the great taste of Lavender Vitality and Lemon Vitality with nutritional minerals, these drops encourage you to drink up and stay active.

Item No.: 30130

Size: 3-pack

Wholesale Price: \$27

Retail Price: \$35.53

PV: 22

How to Order: On January 18, order in the Virtual Office under Healthy & Fit.

CBD PREMIUM STARTER KIT

Explore a match made in hemp heaven! This Premium Starter Kit contains a selection of CBD products from Nature's Ultra, all of which are infused with Young Living's pure essential oils. Offering a new way to join the YL family, this kit lets you save on your favorite Nature's Ultra products and enjoy the best of both worlds.

What is included in the kit?

- Calm CBD Roll-On, 300 mg
- Citrus CBD Oil, 500 mg
- CBD Muscle Rub, 300 mg
- Getting Started with CBD brochure

Item No.: 31185

Wholesale Price: \$165

PV: 100

How to Order: On January 18, order in the Virtual Office under Member Benefits > Opportunity Products > Starter Kits. This Starter Kit is available for purchase only by new enrollees in the U.S. market and may not be purchased by existing members. .

This Starter Kit is eligible for the \$25 Fast Start Bonus.

EXTRA STRENGTH CBD PREMIUM STARTER KIT

Get more out of CBD. If you're looking for stronger products, then this kit is for you. The CBD products in our Extra Strength Premium Starter Kit are twice as potent as the ones in the regular Premium Starter Kit. Inside, you'll find three of Nature's Ultra's best-loved products, along with a brochure answering some of the most commonly asked questions about CBD.

What is included in the kit?

- Calm CBD Roll-On, 600 mg
- Citrus CBD Oil, 1,000 mg
- CBD Muscle Rub, 600 mg
- Getting Started with CBD brochure

Item No.: 31514

Wholesale Price: \$250

PV: 175

How to Order: On January 18, order in the Virtual Office under Member Benefits > Opportunity Products > Starter Kits. This Starter Kit is available for purchase only by new enrollees in the U.S. market and may not be purchased by existing members.

This Starter Kit is eligible for the \$25 Fast Start Bonus.

CBD PRODUCTS IN THE VIRTUAL OFFICE

The wait is over! We've brought Nature's Ultra CBD products in house for a simpler and more convenient shopping experience for our members. Now you can order your favorite essential oils and CBD products in your Virtual Office without having to switch between sites. The following products are also available on Essential Rewards!

CALM CBD ROLL-ON, 300 MG

Item No.: 28478

Wholesale Price: \$56.95

Retail Price: \$74.95

PV: 56.95

CINNAMON CBD OIL, 500 MG

Item No.: 28474

Wholesale Price: \$79.95

Retail Price: \$104.95

PV: 79.95

COOL MINT CBD OIL, 500 MG

Item No.: 28472

Wholesale Price: \$79.95

Retail Price: \$104.95

PV: 79.95

CALM CBD ROLL-ON, 600 MG

Item No.: 28482

Wholesale Price: \$99.95

Retail Price: \$130.95

PV: 99.95

CINNAMON CBD OIL, 1,000 MG

Item No.: 28475

Wholesale Price: \$149.95

Retail Price: \$196.95

PV: 149.95

COOL MINT CBD OIL, 1,000 MG

Item No.: 28473

Wholesale Price: \$149.95

Retail Price: \$196.95

PV: 149.95

CBD MUSCLE RUB, 300 MG

Item No.: 28480

Wholesale Price: \$74.95

Retail Price: \$98.95

PV: 74.95

CITRUS CBD OIL, 500 MG

Item No.: 28470

Wholesale Price: \$79.95

Retail Price: \$104.95

PV: 79.95

CBD MUSCLE RUB, 600 MG

Item No.: 28479

Wholesale Price: \$109.95

Retail Price: \$143.95

PV: 109.95

CITRUS CBD OIL, 1,000 MG

Item No.: 28471

Wholesale Price: \$149.95

Retail Price: \$196.95

PV: 149.95

How to Order: On January 18, order in the Virtual Office under What's New.

NEW YEAR KICKOFF BUNDLE

Start the new year strong! For a limited time only, you can save on an exclusive bundle containing the products we launched at New Year Kickoff, plus four core nutritional supplements. Get yours while you can! This bundle will be available from January 18-20.*

What is included in the bundle?

- OmegaGize^{3®}
- Life 9[®]
- Master Formula[™]
- NingXia Red[®] 2-ounce singles, 30 count
- Idaho Grand Fir
- Vitality[™] Drops, 4-pack

Item No.: 31858

Wholesale Price: \$279.50

Retail Price: \$367.76

PV: 279.50

**Limit of one per account; one-time order only. Not available for shipping to APO addresses.*

VITALITY DROP BUNDLE

Water never tasted so good! YL Vitality[™] Drops lets you hydrate naturally without sugar or artificial colors with the delicious flavors of both Grapefruit Bergamot and Lavender Lemonade that take your water or favorite beverage to the next level.

Formulated with naturally occurring electrolytes from the Great Salt Lake and all-natural flavors, including Vitality essential oils, a few drops of YL Vitality Drops will keep you hydrated and feeling great! Each bundle contains 2 bottles of each flavor.

Item No.: 30988

Size: 4 pack

Wholesale Price: \$35.75

Retail Price: \$47.04

PV: 29.25

CORE 4 BUNDLE

Stock up on top supplements. From January 18-20, you have the opportunity to save 15 percent on four core nutritional supplements. Find what you need in this amazing bundle to jump-start a healthy new year and get on track to achieve your wellness goals!*

What is included in the bundle?

- OmegaGize^{3®}
- Life 9[®]
- Master Formula[™]
- NingXia Red[®] 2-ounce singles, 30 count

Item No.: 31857

Wholesale Price: \$220

Retail Price: \$289.47

PV: 220

**Limit of one per account.*