

The background of the advertisement is a top-down view of a white surface. It is decorated with various natural elements: slices of lemons and oranges, sprigs of fresh herbs like rosemary, lavender, and mint, and small white daisy flowers. In the center, there is a wooden circular tray containing a clear glass of water with a slice of lemon. Scattered around the tray and throughout the scene are numerous small bottles of Young Living essential oils. Some bottles are upright, while others are lying on their sides. The bottles have different colored labels: blue for Rosemary, purple for Tranquil, orange for Citrus Fresh, pink for Frankincense, red for Tea Tree, green for Peace & Calming, teal for Peppermint, dark green for Stress Away, pink for Grapefruit, purple for Lavender, orange for Orange, yellow for Lemon, and pink for Thieves. The overall aesthetic is clean, fresh, and natural.

YOUNG LIVING®
ESSENTIAL OILS

We take the stewardship of our planet seriously. Our industry-leading Seed to Seal commitment brings you the purest essential oils and infused products on Earth through conscientious sourcing, science, and standards.

We call it
SEED TO SEAL®

It's not a slogan—it's our calling.

A handwritten signature in black ink, which appears to be "Gary Young", is written in a cursive style below the "SEED TO SEAL" text.

YOUNG LIVING®
ESSENTIAL OILS

DISCOVER

— your —
YOUNG LIVING LIFESTYLE



OUR PURPOSE

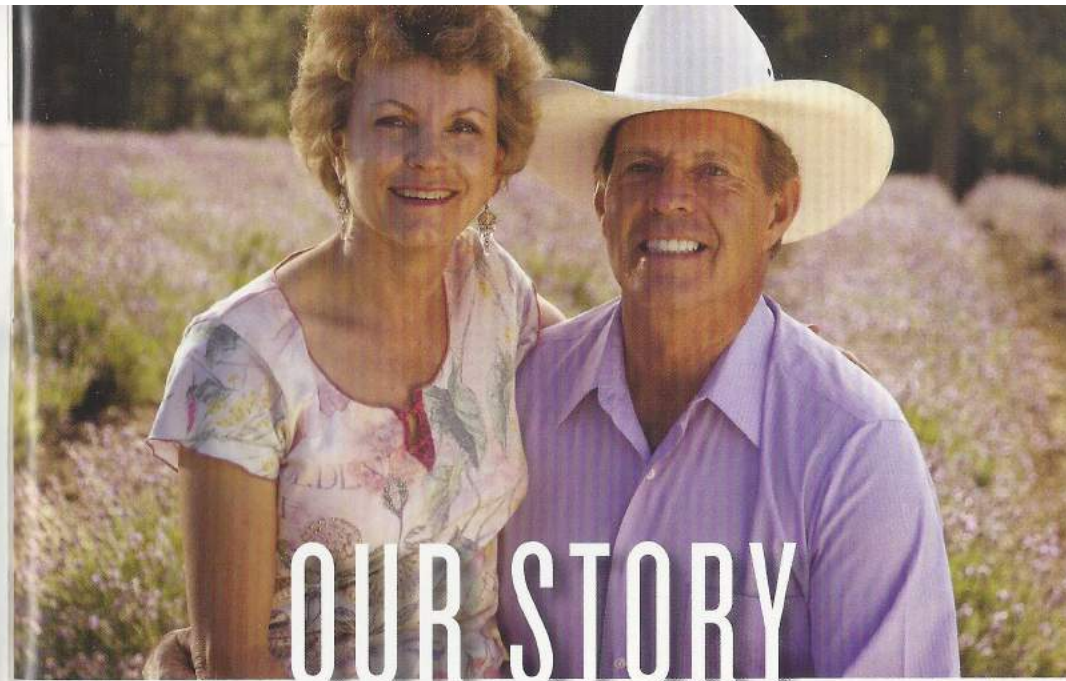
Young Living is a universally known, household name that is revered and respected for the countless benefits it brings to humanity. Propelled by the world's purest essential oils and oil-infused products, along with our passionate commitment to empowering individuals to whole-life wellness, we champion the modern essential oil movement. A global, purpose-driven wellness revolution is underway, and Young Living leads the charge.

OUR VISION

Our vision is to bring Young Living essential oils to every home in the world.

OUR MISSION

Young Living honors its stewardship to champion nature's living energy—essential oils—by fostering a community of healing and discovery, while inspiring individuals to wellness, purpose, and abundance.



OUR STORY

Our story started nearly 25 years ago with a simple, homemade essential oil distillery built by Young Living Founder and father of the modern-day essential oils movement D. Gary Young. While turning a passion into a profession is only a dream for many, for Gary it became a vibrant reality when he discovered the profound power of essential oils and began to cultivate and distill plants to produce the oils himself. His ever-expanding essential oil expertise, combined with his and CEO Mary Young's previous experience in the direct selling industry, enabled the Youngs to fulfill their vision and establish a business that would empower its members to share truly pure essential oils with the world.

Young Living has grown to become the world leader in essential oils and wellness solutions. Headquartered in Lehi, Utah, with offices and farms around the globe, Young Living stays true to the Youngs' original vision. With our steadfast commitment to essential oil purity, we've inspired millions of people everywhere to experience nature's gifts of wellness, to participate in entrepreneurship opportunities as Young Living members, and to discover new opportunities for lifelong transformations.

YL BY THE NUMBERS

24 YEARS OF
**INDUSTRY
LEADERSHIP**



**EXCEEDING
\$1.5 BILLION
IN REVENUE
ANNUALLY**



3,000+



600+ 
LIFE-CHANGING
PRODUCTS


MORE THAN 220
ESSENTIAL OILS *and* BLENDS


**18 CORPORATE FARMS
and PARTNER FARMS
(AND GROWING)**



25 INTERNATIONAL MARKETS



**15 OFFICES
WORLDWIDE**

**OVER 5.6 MILLION
GLOBAL
MEMBERS**



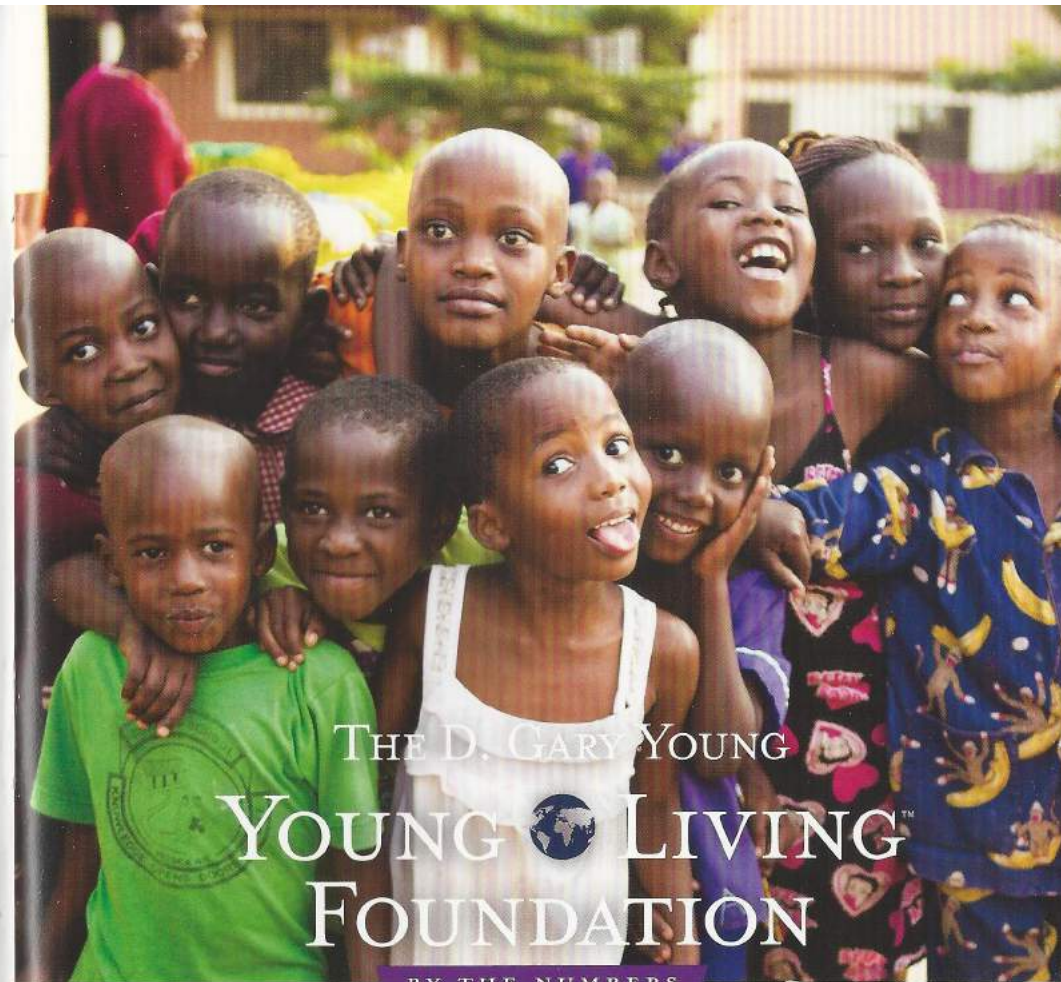
 **50 HIGHLY
TRAINED
SCIENTISTS**

**12+ INDEPENDENT
PARTNER LABS**



 **2 CORPORATE
QUALITY LABS**

**THE
ORIGINAL
ESSENTIAL OIL**
NETWORK MARKETING
COMPANY



THE D. GARY YOUNG
**YOUNG LIVING™
FOUNDATION**

BY THE NUMBERS



*Young Living pays all
administrative costs*

**100% OF ALL DONATIONS
PROVIDE DIRECT IMPACT**

170 CHARITIES AND CAUSES
— supported by the —
FOUNDATION

250,000+



**INDIVIDUAL
LIVES IMPACTED
BY THE WORK
OF THE
FOUNDATION**

BEGIN MAKING A DIFFERENCE: YOUNGLIVINGFOUNDATION.ORG

YOUNG LIVING
EST. 1994

SEED TO SEAL

Young Living introduced Seed to Seal® to the world as a symbol of our commitment to providing your family with the highest quality essential oil and oil-infused products in the world. Our Seed to Seal commitment ensures that with every targeted supplement, every skin care solution, and every pure essential oil you use, you're enjoying the benefits of our global resources, industry leadership, and decades of innovation. The result? A pristine final product that you know is created with a conscientious focus on our three Seed to Seal pillars: Sourcing, Science, and Standards.



SOURCING

We source from our corporate-owned farms, partner farms, and Seed to Seal-certified suppliers that adhere to our Partnership Principles. This empowers us to source conscientiously with priority on quality, sensitivity to community impact, and mindfulness toward conserving ecosystems. Ultimately, this empowers you to feel confident using our products.



SCIENCE

While our product quality starts in the fields, it's proven in our two labs by more than 50 highly trained Young Living scientists. We also test product samples as needed with multiple independent, respected, and accredited labs. We create our pure, effective formulas to provide your family with products that contain clean and innovative ingredients.



STANDARDS

As the leader of the modern essential oils movement and a close partner with the earth, it's part of our stewardship to do business responsibly—from ethically and sustainably sourcing rare botanicals, to uplifting local communities, to going above and beyond to comply with local environmental rules. We choose to partner with sources we have confirmed produce pure essential oils and ingredients ethically and legally, setting a top-tier standard for sustainability you can trust.



— PARTNERSHIP — PRINCIPLES

We dedicate significant resources to providing the purest oils possible. Purity starts on the farm, and we proudly source our essential oils from corporate farms, partner farms, and Seed to Seal®-certified suppliers. These locations embrace our Seed to Seal Partnership Principles to help ensure the purity of our products at every point in the supply chain.

PRINCIPLE 1 *Established Relationships*

Our Sourcing and Executive teams have been hand-selecting renowned growers and suppliers of premium botanicals and building relationships with them for decades. We continue to foster and expand these relationships.

PRINCIPLE 2 *Seed to Seal Specifications*

All farms—whether a partner farm, Seed to Seal-certified supplier, or our very own corporate farms—sign declarations that they will follow our strict Seed to Seal specifications.

PRINCIPLE 3 *Binding Agreements*

We back up these signed Seed to Seal declarations with legally binding contracts that require our partners to follow our detailed sourcing standards.

PRINCIPLE 4 *Stringent Testing*

We have spent millions of dollars on state-of-the-art labs with cutting-edge testing instruments, as well as a world-class team of scientists. If this team finds that a partner's product doesn't meet our demanding standards, it never reaches your doorstep.

PRINCIPLE 5 *Ongoing Audits*

In addition to testing, Young Living verifies the quality of our oils via internal and third-party auditing of farms, warehouses, and distilleries within our supply chain. Our intricate global sourcing network is designed to bring our members superior products. We're proud to have implemented an objective audit process.

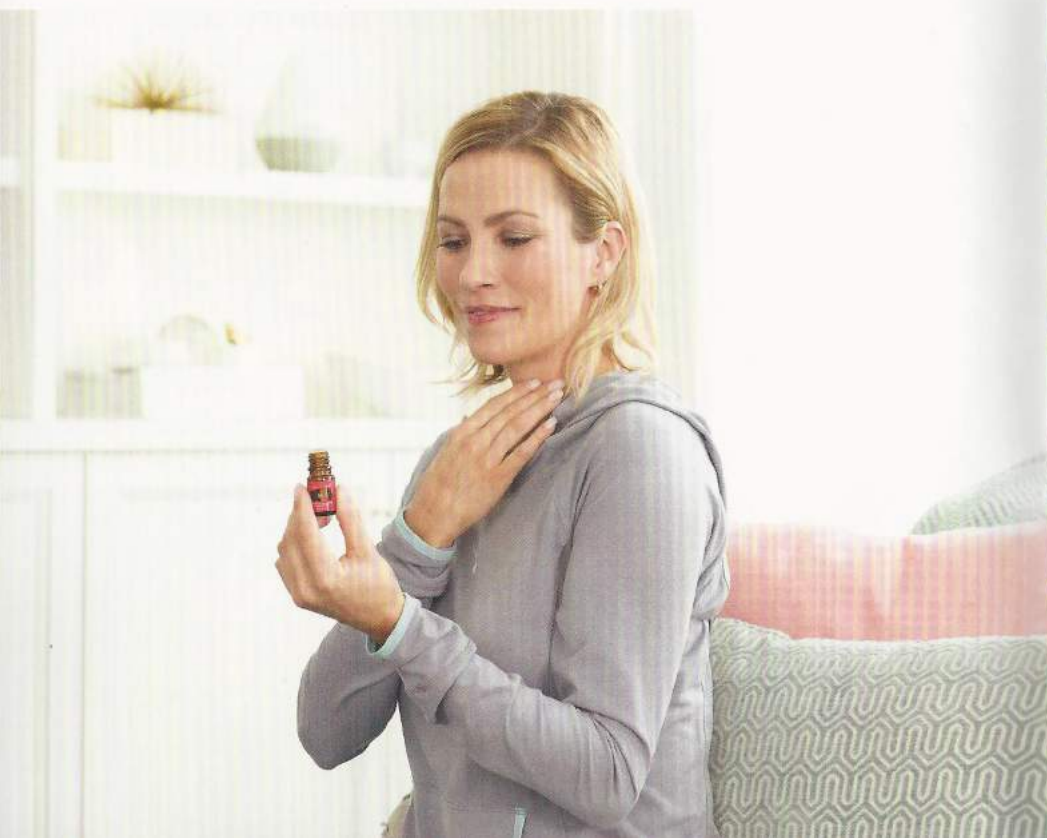
Why implement these demanding, expensive practices? Because for Young Living, the big picture doesn't have much to do with the bottom line. We're driven to make the world a better place by sharing the benefits of pure essential oils. If we're not bringing families authentic quality, we're not bringing them authentic benefits.

Learn more about these benefits at [SeedtoSeal.com](https://www.SeedtoSeal.com).

WHAT ARE ESSENTIAL OILS?

Harvested from farm-grown or wild-crafted plants, herbs, and trees, essential oils are concentrated plant extracts obtained by careful steam distillation or cold pressing. These pure essential oils are far more powerful than the botanicals from which they are extracted because they're so concentrated. For thousands of years, essential oils have been used to enhance lives as beauty aids and dietary supplements and to support spiritual and religious practices.

Young Living offers hundreds of single oils, blends, and oil-infused products that each contain the optimal levels of specific, naturally occurring constituents for the potency that nature intended. Whether you use oils for aromatherapy, personal care, or as household solutions, you'll find every aspect of daily life gets a boost with a few drops of essential oils!



How to use ESSENTIAL OILS

AROMATICALLY



The aromatic use of essential oils may be the most familiar. Perhaps you've wandered into a spa and been delighted by the aroma of Eucalyptus and Tea Tree oils, or maybe you've felt the soothing calm of Lavender's scent. Try these tips to use Young Living essential oils aromatically:

- Get the benefits of essential oils by diffusing their aroma.
- Add drops of your favorite essential oils to a cotton ball and place it in areas where you want to disperse the scent.
- Add a few drops from the bottle into the palm of your hands. Cup your hands around your mouth and nose and inhale, breathing deeply for as long as desired.

TOPICALLY



The topical use of essential oils is one of the most popular. Usually, finding out how to use essential oils on the skin is what turns most people from casual oil users to devotees. To use Young Living essential oils topically, try these suggestions:

- Essential oils can be applied to the crown of your head, behind your ears, to your neck, and to your temples.
- If the aroma of an oil is too strong or your skin is sensitive, you can dilute it with a carrier oil, such as Young Living's V-6™ Vegetable Oil Complex.
- Essential oils are perfect for a relaxing or invigorating massage!
- Essential oils can help improve the appearance of healthy skin when applied topically.

INTERNALLY



Young Living's Vitality™ line was developed to provide a clear distinction between oils for internal use and those for topical and aromatic use. All are the same pure, authentic essential oils, we've just labeled them differently so there's no confusion! Use these tips with Young Living's Vitality essential oils:

- Add a drop or two of your favorite Vitality oil to water throughout the day.
- Put several drops of oil into a vegetable capsule and swallow with water.
- Add essential oils to recipes to get potent and unique flavors into your favorite foods.
- Place a drop directly onto your tongue.
- NOTE: Always consult individual product labels for usage directions.

THIEVES[®]

Featuring the powerful essential oils Lemon, Clove, Cinnamon Bark, Eucalyptus Radiata, and Rosemary, our legendary blend imparts a spicy, welcoming aroma everywhere it's used. Versatile and beloved, Thieves is an important ingredient in both household and personal care products. Thieves incorporates plant-based ingredients, so you can replace harsh chemicals with naturally derived formulas that smell amazing and get the job done.



NINGXIA RED[®]

With the addition of NingXia Red to your daily regimen, you can enjoy countless benefits from our powerful, whole-body supplement. Wolfberries give NingXia Red a sweet and tangy kick, along with a rich nutritional profile. NingXia Red also features plum, aronia, cherry, blueberry, and pomegranate juices and extracts; it's packed with superfoods.

In addition to these antioxidants, NingXia Red's formula includes pure vanilla extract, as well as Lemon, Orange, Yuzu, and Tangerine essential oils to make it a refreshing, healthy treat.*

One of Young Living's most popular wellness supplements, nutrient-rich NingXia Red:

- Supports whole-body health and overall wellness*
- Contains d-limonene, a powerful component in citrus oils*
- Contains two servings of fruit in an 8-ounce serving*
- Helps maintain normal eye health*
- Provides energy support*
- Supports normal cellular function*
- Helps prevent against oxidative stress*



* These statements have not been evaluated by the Food and Drug Administration. Young Living products are not intended to diagnose, treat, cure, or prevent any disease.

SAVVY MINERALS BY YOUNG LIVING®

We believe that you shouldn't have to compromise quality for beauty. That's why Savvy Minerals by Young Living products are formulated to include only the most pristine ingredients.

Every Savvy Minerals® product is carefully crafted, so you can feel fabulous about yourself and what you're putting on your skin. Unlike most mineral powders, Savvy Minerals products are free from cheap fillers and additives and developed with an unwavering standard of purity and quality. We deliver rich colors and a smooth, luxurious application, with only naturally derived ingredients, empowering you to stand out in your own natural beauty.



NUTRITIONAL SUPPLEMENTS

Vitamins and minerals are two vital components of a healthy diet. However, diet alone doesn't always provide sufficient amounts of these important nutrients. Our convenient multivitamin supplement solutions feature bioavailable, food-sourced vitamins and minerals that contain an infusion of powerful essential oils to give you the support you need. Our targeted solutions are formulated to supplement specific needs, including digestion and whole-body immune support.*



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SLIQUE®

Using a unique combination of naturally derived ingredients and powerful essential oils, our Slique line of products can help you take a step in the right direction toward your weight-loss goals. Young Living's exclusive Slique products, when combined with a proper diet and exercise, can help manage weight, curb appetite, support metabolic activity, and provide nutritional support.*



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PERSONAL CARE

Reveal your natural glow with our line of essential oil-infused personal care products. Cleanse, nourish, and moisturize with formulas free from harsh, damaging chemicals, while pampering your skin with the power of essential oils.



MEN'S CARE

Freshen up with shaving and grooming products specifically formulated for men, all featuring naturally derived ingredients and premium essential oils. Our men's line includes everything busy men need to care for skin and body, leaving a head-to-toe clean and natural confidence.



YOUNG LIVING SEEDLINGS®

We know that parents make hundreds of decisions every day about the health and happiness of their loved ones. The Young Living Seedlings line was developed to make it as easy as possible for parents to choose gentle, essential oil-infused products for the littlest, most vulnerable members of their family.



ANIMAL SCENTS®

You love the furry members of your family, and so do we. Give your four-legged friends shampoo, essential oils, and other products specifically designed for them. The Animal Scents Care Collection is formulated for a wide variety of animals. This collection includes exclusive essential oil blends that support well-being.



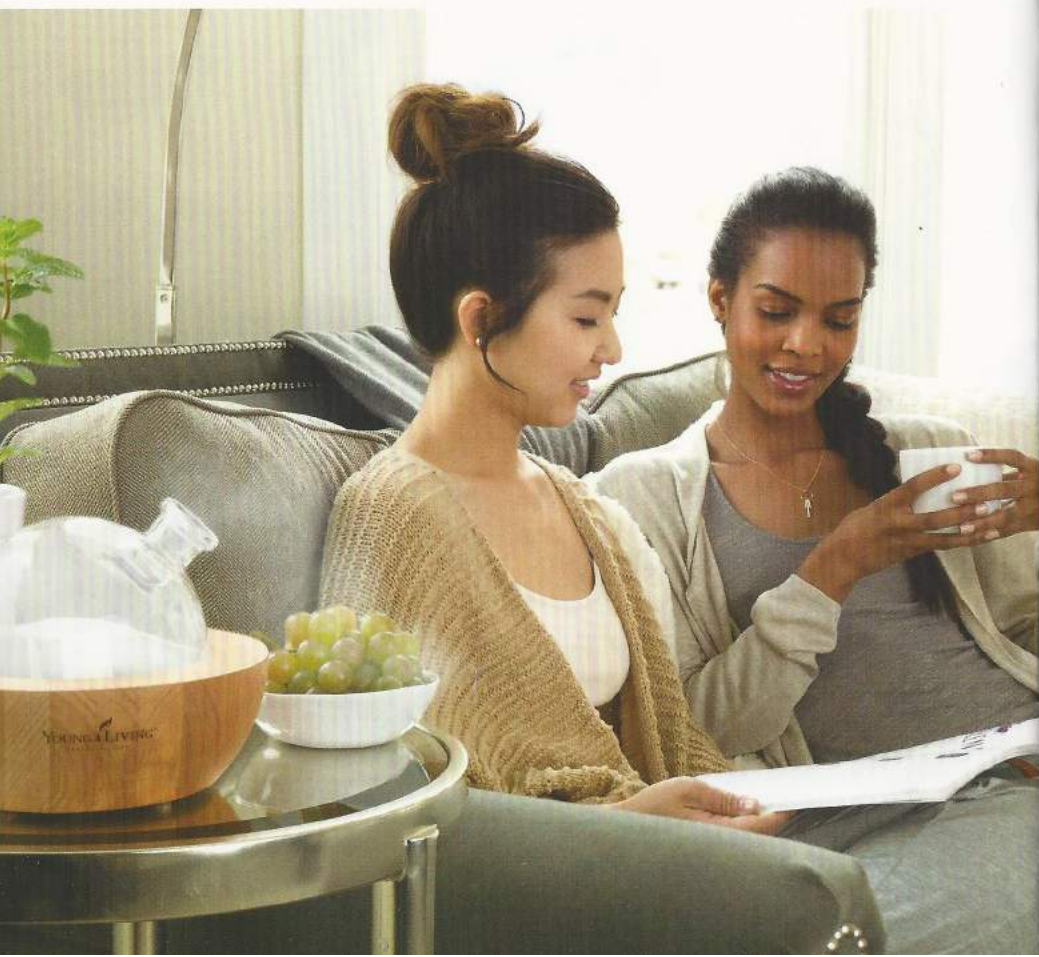
KIDSCENTS®

Loved by kids and adults alike, our KidScents line is an essential oil-infused collection that addresses the most common concerns of childhood. You'll love our kid-focused essential oil blends, and your kids will love them, too!



SHARING THE YOUNG LIVING LIFESTYLE

With nearly 25 years dedicated to developing products that nourish the body, clean the home, beautify the skin and hair, and comfort the spirit, we are proud to bring you choices that support true wellness in every aspect. Without ever wavering in our demanding Seed to Seal® commitment, our goal is to provide you with more ways to incorporate wellness into your habits and your home. Achieving financial independence through sharing Young Living with those around you is your opportunity to invite another dimension of wellness into your life.



Getting started with YOUNG LIVING

WHAT ARE MY OPTIONS?

Incorporating the life-changing benefits of Young Living is easy! You can begin in two ways: purchase products as a retail customer or sign up as a Young Living member. Become a retail customer to enjoy Young Living products without signing up for a membership, or enroll as a member to receive exclusive member pricing, educational resources, and more.

Young Living members are broken out into two member types: Preferred Customers, members who want to enjoy member benefits without participating in the business opportunity, and Business Builders, members who have all the benefits of a Preferred Customer but are also personally enrolling other individuals and participating in our compensation plan.

The best part is you don't have to choose your path when you enroll. Simply enroll as a wholesale member, purchase your Premium Starter Kit (PSK) which contains eleven of our most popular oils to get you started, and let your personal Young Living journey guide you on your path as a Preferred Customer or Business Builder. Plus, you'll have lifetime access to member pricing and other benefits by placing just one qualifying order each year after you enroll with a PSK!

YOUNG LIVING MEMBERS:

Preferred Customer:

- No ordering obligations
- Buy what you want, when you want
- Have access to educational resources
- Receive exclusive member discounts
- Receive 24 percent off retail pricing on all Young Living products
- Automatically become a Business Builder by personally enrolling at least one other person

Business Builder:

- Receive all the benefits of a Preferred Customer
- Have the opportunity to participate in our generous compensation plan
- Grow your own personal business
- Be recognized for your talents and hard work at one of our retreats held in beautiful locations around the world*

If you are unsure about joining Young Living, you are welcome to purchase products as a retail customer, where there are no commitments to buy or annual fees.

*The opportunity to attend recognition retreats is offered to members who achieve the rank of Silver and above. Please see the Income Disclosure Statement on page 32.



ESSENTIAL REWARDS

Are you buying product consistently? Do you want to earn free product? Customize your monthly order by joining our optional Essential Rewards subscription program to earn points that work like cash!

Essential Rewards is Young Living's exclusive loyalty subscription program that provides a variety of benefits:

- Customize your monthly order and save money!
- Choose your products and when your order processes.
- No worries! Change your order or cancel anytime.
- Receive reduced shipping rates and priority shipments.
- Gain access to exclusive monthly promotions.
- Earn Essential Rewards points with every order that work like cash to use toward future orders—up to 25 percent of each order back in points.
- Receive loyalty gifts for 3, 6, 9, and 12 months of consecutive participation.



Visit YLGo.com to learn more about our fast, easy, and free shipping credits with priority order processing—exclusively for our Essential Rewards (ER) members!



Share WHAT YOU LOVE

Young Living has grown into a worldwide company because members simply love our products and have experienced their life-changing impact. Our members share their love for Young Living with their friends, families, co-workers, and communities naturally and organically.

REASONS TO BUILD A YOUNG LIVING BUSINESS

- No inventory required
- Low start-up cost
- Be your own boss
- Supportive global community
- Generous compensation plan
- Potential to earn all-expense-paid leader retreats*
- Change lives by helping others achieve mind, body, and overall wellness

*The opportunity to attend recognition retreats is not typical for the average member. Please see the Income Disclosure Statement on page 32.

FREEDOM TO LIVE

YOUR PURPOSE



“

‘See a need, meet a need’ has always been a mantra in our lives. The freedom we have in Young Living has allowed us to meet needs that I never would have imagined. When I was a Silver, I had a dream of funding adoptions and—as this business has grown—that dream has come true. There is nothing like handing a mom a check and knowing that an adoption does not mean just one life changed but also the countless lives of future generations. Thank you, Young Living, for helping me earn the extra income I’ve used to do good in the world!

— YOUNG LIVING ROYAL CROWN DIAMOND

”

“

We are a missionary family, and the supplemental income we make through Young Living allows us to continue serving and fostering children. We have fostered more than 200 in three years.

— YOUNG LIVING SILVER MEMBER

”

“

I’m a stay-at-home mom, and I love that I don’t have to miss out on games, recitals, classroom parties, or their everyday moments. I am so grateful!

— YOUNG LIVING GOLD MEMBER

”

“

I use the income I make from Young Living to pay for my monthly wellness order, my daughter’s piano lessons, and my son’s guitar classes.

— YOUNG LIVING EXECUTIVE MEMBER

”

*Please see the Income Disclosure Statement on page 32 for member earning statistics.

YOUNG LIVING INCOME DISCLOSURE STATEMENT

INCOME STATISTICS FOR JANUARY–DECEMBER 2017

WHY YOUNG LIVING?

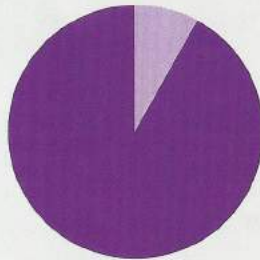
Young Living has been pioneering the essential oils movement for over two decades, with more than 5.6 million people around the globe joining us in our mission to bring pure essential oils to every home in the world. Our commitment to transforming lives guides everything we do; it is the reason we are the recognized leader in essential oils. Whether our members join our global community to find pure products they can trust, a greater sense of purpose, an opportunity to empower others, or whole-life wellness, Young Living offers proven solutions.



YOUNG LIVING MEMBERS

Preferred Customers

89.5% of Young Living Members are Preferred Customers. These members have not personally enrolled another person but enjoy our high-quality products and exclusive member benefits.



Business Builders

10.5% of Young Living members are Business Builders. These members have personally enrolled other individuals and enjoy our compensation plan benefits, high-quality products, exclusive member benefits, and other rank-specific perks.

PREFERRED CUSTOMERS

89.5%

Preferred Customers



Of the millions of members dedicated to Young Living, 89.5% are Preferred Customers—Young Living members who have never enrolled someone else but purchase product and enjoy member benefits. Preferred Customers join to enjoy Young Living products and wellness solutions. While our expanding line of more than 600 products offers limitless ways to gain greater physical wellness, the Young Living community offers members a way to discover wellness in every facet of life; and our Preferred Customers have access to these and other exclusive member benefits.

PREFERRED CUSTOMERS (CONT.)

Young Living member benefits include:

- A 24% discount on our 600+ life-changing products, including over 220 essential oils and blends
- Access to an extensive library of essential oil and wellness product education, usage tips, and other valuable resources in our Virtual Office
- Ability to join our Essential Rewards loyalty subscription for convenient, monthly automatic shipments, shipping discounts, points to redeem toward future purchases, and more
- Communication about all things Young Living, including new product announcements, bi-monthly newsletters, event invitations, and much more
- Opportunity to earn an income through our compensation plan as a Business Builder

FUN FACT:

Preferred Customers enrolled in our Essential Rewards loyalty program received a retail value of more than \$94.5 million in Essential Rewards points in 2017 to use toward future product purchases!

YOUNG LIVING BUSINESS BUILDERS

Once members begin to share the products they love with others who enroll and purchase products with Young Living, our compensation plan empowers them to create a brighter future with the additional income they can earn. This compensation can become much more than a paycheck as it enables members to discover freedom and meaning through passion-motivated sharing.

Earning compensation requires dedication and hard work; it can be easier or harder depending on the motivation for enrolling, sales skill, existing network, and market conditions. We support those who choose to build a business with:



Training and incentive programs such as Young Living Central, Elite Express, and Help 5



Startup costs as low as \$45 for a Basic Starter Kit



A 30-day return policy as outlined in our Policies and Procedures



Quality products we believe are easy to love and share

Whatever your motivation—to enhance your life or to help others—we hope you'll join us in the movement to embrace the benefits of pure, powerful essential oils.

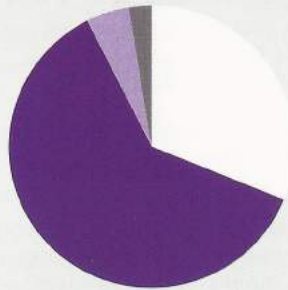
YOUNG LIVING BUSINESS BUILDERS (CONT.)

33% Getting Started
(Distributor rank)

63% Building a Business
(Star-Executive rank)

3% Growing a Business
(Silver-Platinum rank)

1% RevOILutionary Leaders
(Diamond-Royal Crown
Diamond rank)



FUN FACT:

Young Living pays out nearly 50 percent of PV-commissionable sales to our Business Builders!

GETTING STARTED WITH A YOUNG LIVING BUSINESS

33% DISTRIBUTOR*

Many of our members fall in love with our products and are Preferred Customers long before they ever consider building a Young Living business. When Preferred Customers begin building a business by personally enrolling another individual, they're deemed as Distributor rank by Young Living—our entry-level business-building rank. In 2017, 33% of Young Living business-building members were ranked as Distributor and earned an average commission of \$26 per month or \$312 per year.

BUILDING A BUSINESS

63% STAR TO EXECUTIVE*

On average, a Distributor-level member enrolls approximately two other members before advancing to Young Living's next business-building rank of Star. Of all Young Living business-building members, 63% rank as Star, Senior Star, or Executive. These individuals have advanced by either organically sharing Young Living or actively pursuing a business.

STAR-EXECUTIVE

YOUNG LIVING MEMBER RANK	PERCENTAGE OF STAR-EXECUTIVE MEMBERS	AVERAGE MONTHLY INCOME	ANNUALIZED AVERAGE INCOME	AVERAGE MONTHS TO ACHIEVE RANK
STAR	64.8%	\$75	\$906	12 (1 yr.)
SENIOR STAR	24.8%	\$235	\$2,819	19 (1 yr. 7 mo.)
EXECUTIVE	10.4%	\$502	\$6,028	25 (2 yr. 1 mo.)

GROWING A BUSINESS

3% SILVER TO PLATINUM*

Silver, Gold, and Platinum-ranked members make up 3% of our business-building ranked members. As members focus on growing their Young Living business and dedicate themselves to the hard work required to be successful, they move up ranks and become eligible for additional earning opportunities and other benefits like exclusive recognition events, leadership trainings, and more.

SILVER-PLATINUM

YOUNG LIVING MEMBER RANK	PERCENTAGE OF SILVER-PLATINUM MEMBERS	AVERAGE MONTHLY INCOME	ANNUALIZED AVERAGE INCOME	AVERAGE MONTHS TO ACHIEVE RANK
SILVER	77.1%	\$2,088	\$25,059	32 (2 yr. 8 mo.)
GOLD	17.4%	\$5,666	\$67,995	49 (4 yr. 1 mo.)
PLATINUM	5.5%	\$13,872	\$166,468	58 (4 yr. 10 mo.)

REVOILUTIONARY LEADERS

1% DIAMOND TO ROYAL CROWN DIAMOND*

Individuals like our RevOILutionary Leaders who have found significant success and achieved Young Living's higher ranks have typically dedicated considerable time and effort to their businesses. Diamond+ members receive enhanced benefits, including additional earning opportunities, exclusive recognition events and leadership trainings, early communication from Young Living about product launches and other company efforts, and much more. Many of these members do incredible things with their extra income like assisting their communities and donating to charities, humanitarian projects, and more. These members make up 1% of Young Living's business-building members, but they make a great impact on the world through their passion and generosity.

DIAMOND-ROYAL CROWN DIAMOND

YOUNG LIVING MEMBER RANK	PERCENTAGE OF ALL DIAMOND+ MEMBERS	AVERAGE MONTHLY INCOME	ANNUALIZED AVERAGE INCOME	AVERAGE MONTHS TO ACHIEVE RANK
DIAMOND	69.8%	\$35,348	\$424,178	70 (5 yr. 10 mo.)
CROWN DIAMOND	14.7%	\$64,477	\$773,724	85 (7 yr. 1 mo.)
ROYAL CROWN DIAMOND	15.5%	\$144,551	\$1,734,606	97 (8 yr. 1 mo.)

*The percentages listed for Distributor rank and higher are calculated from the 10.5 percent member population who are considered Business Builders, not Young Living's full member base and does not include Preferred Customers.

Visit YoungLiving.com/IDS to view the full 2017 Income Disclosure Statement.

Set yourself up for success with a YOUNG LIVING STARTER KIT!

Our introductory kits are the perfect way to get started with the Young Living lifestyle. Sign up with one of our Starter Kits and enjoy a host of exclusive benefits—including the opportunity to take advantage of our compensation plan.

Basic Starter Kit

Wholesale: \$45

- (1) Stress Away™ 5-ml
- (1) AromaGlide® Roller Fitment
- (1) Thieves® Household Cleaner

Sample Sachet

- (10) Love It? Share It! Business Cards
- (10) Love It? Share It! Oil Bottles
- (2) NingXia Red® 2-oz. samples
- Member Resource Materials



Premium Starter Kit

- (1) Basic Starter Kit
- (1) Diffuser of choice
- (10) Young Living's most popular and versatile essential oils

Premium Starter Kit with Dewdrop™ or Desert Mist™ Diffuser

Wholesale: \$160

Retail value: \$352.83

Total savings: \$192.83

- (1) Premium Starter Kit
- (1) Dewdrop Diffuser or
Desert Mist Diffuser

Premium Starter Kit with Aria™ Diffuser

Wholesale: \$260

Retail value: \$565

Total savings: \$305

- (1) Premium Starter Kit
- (1) Aria Diffuser

Premium Starter Kit with Rainstone® Ultrasonic Diffuser

Wholesale: \$205

Retail value: \$492.31

Total savings: \$287.31

- (1) Premium Starter Kit
- (1) Rainstone Ultrasonic
Diffuser

GET STARTED NOW AT YOUNGLIVING.COM!

Because of our close partnership with nature, as well as the rigorous standards of our Seed to Seal commitment, some oils in the Starter Kits may become temporarily unavailable due to seasonality or our strict quality requirements. In these rare cases, oils in the Starter Kits may be substituted for other popular oils, known as our "flex oils." These substitutions help ensure that each Starter Kit goes out meeting our high standards and specifications.



Premium Starter Kit with NingXia

Wholesale: \$170

Retail value: \$302.51

Total savings: \$132.51

- (1) Basic Starter Kit
- (1) NingXia Red® 2-pack
- (30) NingXia Red® Singles (2 fl. oz. ea.)
- (1) NingXia Nitro® 14-pack

Premium Starter Kit with Savvy Minerals by Young Living®

Wholesale: \$150

Retail value: \$271.06

Total savings: \$121.06

- (1) Basic Starter Kit
- (1) Foundation
- (3) Eyeshadow
- (1) Blush
- (1) Foundation Brush
- (1) Misting Spray
- (1) Lavender 5-ml

Premium Starter Kit with Thieves®

Wholesale: \$160

Retail value: \$183.77

Total savings: \$23.77

- (1) Basic Starter Kit
- (1) Thieves® 15-ml
- (1) Thieves® AromaBright Toothpaste
- (1) Thieves® Fresh Essence
Plus Mouthwash
- (2) Thieves® Household Cleaner
- (2) Thieves® Foaming Hand Soap
- (2) Thieves® Spray
- (2) Thieves® Waterless Hand Purifier

Spanish Premium Starter Kit with Dewdrop™ or Desert Mist™ Diffuser

Wholesale: \$160

Retail value: \$352.83

Total savings: \$192.83

- (1) Premium Starter Kit
- (1) Dewdrop or Desert Mist Diffuser

*Young Living's return policy can be found in our Policies and Procedures at YoungLiving.com/vo/resources/policies.

WANT TO LEARN MORE?

Young Living is committed to supporting you throughout your journey. Use these resources to find tips, educational tools, and other helpful assets as you share Young Living with family and friends.

YOUNGLIVING.COM

Young Living Blog

Get inspirational tips and essential oil ideas on our fun and shareable blog at YoungLiving.com/blog.

SEEDTOSEAL.COM

Millions around the world have discovered that a drop of pure essential oil can change everything for the better. Discover what makes Seed to Seal® the ultimate, industry-leading standard in essential oil products, so our work can keep changing lives as it has for more than two decades.

NINGXIARED.COM

NingXia Red® is more than Young Living's signature drink packed with great wolfberry flavor and infused with nutrients—it's also a great way to build your business! Use this website to find out everything you need to know about NingXia products.

YLC


Young Living Central (YLC) expands your knowledge and empowers you with education. YLC is a library of tools designed to teach you and your organization how to use and share Young Living's diverse product offerings and lifestyle with family and community. Find YLC resources in Virtual Office.


DIY KIT

It's easier than ever to create custom, homemade, oil-infused projects right from your home, with recipes and supplies for six people to each make three items: lotion, spritzer, and lip balm. The DIY Kit also comes with recipe cards, gift bags, and magazines. Use this kit for shareable Young Living fun with your friends, at community events, or in your Young Living business. Purchase your DIY Kit at YoungLiving.com.

 Young Living Essential Oils

 Young Living Essential Oils

 Young Living Essential Oils

 Young Living Training and Education

