Essential Rewards program advantages include:

- reduced shipping
- free products with qualifying purchases
- 10% product credit months 1 to 3
- 20% product credit months 4 to 24
- 25% product credit months 25+
- Free products (loyalty gifts) at months 3, 6, 9, and 12

For example, a \$150 order at 10% would bring you a \$15 product credit. Add these up over time and cash them in for free products. Note that the autoship is flexible, meaning you can change the products in it and also cancel it at any time. You can follow these links for additional information:

- Essential Rewards: <u>http://bit.ly/YL_EssentialRewards</u>
- Essential Rewards FAQ: <u>http://bit.ly/EssentialRewards_FAQ</u>

Here is the breakdown on what you can receive for free with your \$300 PV ER order:

- 25% in Essential Reward points (that's \$75 of free product for a \$300 PV ER order)
- The full 4 tiers of Young Living's promo, this month's value is approximately \$214 retail. Combine that with your ER points and you are receiving as much free stuff as I purchased . . . wow!!! . . . Follow the link for this month's promotion details: <u>http://bit.ly/YLPromo_September2017</u>

For those of you who are business builders, if you set the energetic tone for your team by making a regular top tier, \$300 ER purchase, you will be amazed by how many of your team members will begin to do the same. And then, as more of your team members become more familiar with more products, their natural inclination to share becomes irresistible, for them, and for those with whom they share.

Remember, too, Young Living has nutritional supplements and personal care items, all top quality and almost all essential oil infused. When members learn this and begin to transfer their purchases from wherever they used to obtain their soaps, lotions, shampoos, toothpaste, vitamins, and more, a \$300+ or top tier PV purchase becomes very, very easy.





Check out the changes to our Essential Rewards program!

The exciting enhancements to the Essential Rewards program go live September 1, 2016! ER Members will now not only enjoy an increased percentage of their orders back in points, but also can earn fabulous Loyalty Gifts for consistently ordering^{*} each month. Here are the points and gifts from the US market:

Points

Months 1-3 – 10% of order PV back in points Months 4-24 – 20% of order PV back in points Months 25+ – 25% of order PV back in points Loyalty Gifts After 3 months of consecutive orders - Peppermint Vitality Oil, 5ml After 6 months of consecutive orders - Thieves Oil Blend, 5ml After 9 months of consecutive orders - Breathe Again Roll-On, 10ml After 12 months of consecutive orders - Exclusive Loyalty Oil Blend formulated by Gary For those outside the US, please refer to your home market for more details on the program.

*Minimum market ER PV requirements must be met for order to count as consecutive