



Hi Everyone,

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**Opening Statement**



It is clear that our team, and Young Living as a whole, is experiencing an energy shift from what we were experiencing for the past several years. What remains important, is that you work with the energy as it is to move forward. With discipline, continue to practice what got you to where you are. Those of us who persevere, make it to the mountain top. Those of us who quit, do not.

So . . . I encourage you all, with renewed vigor and passion, to dig deep, stay motivated, move forward, and reach the mountain top. Be sure to align with the theme of Young Living's annual Grand Convention, happening later this month, and . . . here, now, always . . . Live Your Passion!!!

## **Promotions**



**June 2016 PV Promotion:** June signals the end of school and the beginning of summer vacation, but that break can be as stressful as it is fun. That's why for this month's PV promo, Young Living is focusing on essential oil-infused rewards that can help you manage those busy summer days.

From the 1st through the 30th, when you place a \$190 PV order, you will receive a free 15ml bottle of Abundance essential oil blend and a 5ml bottle of Joy. As a bonus exclusive with your Essential Rewards order, you will also receive a 5ml bottle of AromaEase (I use all of these oils regularly). That's a retail value of \$144.40. With your \$250 PV purchase, in addition to Abundance, Joy, and AromaEase (if an ER order), you will also receive 20 additional reward points. With your \$300 PV purchase, along with everything else, you will receive a 16-oz bottle of MindWise. . . bringing your retail value to a whopping \$223.02. Now, that's a lot of free stuff for a \$300 PV purchase!

More about what the products your qualifying purchase will bring you . . .

Abundance combines authentic essential oils such as Orange, Frankincense, and Ginger—fragrances that ancient cultures believed could magnify a sense of abundance, joy, and peace.

Joy invites a sense of togetherness, encouraging romance, bliss, and warmth.

20 Essential Rewards Points: can be used like cash toward many of your favorite products.

MindWise combines exotic sacha inchi nut oil with a proprietary MindWise essential oil blend for a unique daily dietary supplement that supports normal brain and heart function.

**Bonus Essential Rewards Exclusive:** AromaEase, with its cool, minty aroma, facilitates refreshment during hot summer days.

- [Promotion Flyer: Click Here](#)
- [Promotion Details: Click Here](#)
- [Young Living Website Promotion Page: Click Here](#)
- [Young Living Promotion Email: Click Here](#)

Be sure to take advantage of this fabulous promotion. If you have questions or would like help in placing your order, feel free to call, 201-906-2994, or otherwise contact me.

Not only is YL offering a fabulous PV promotion this month, but for you who are business builders, there is more . . .



Ready to step up your presentations and parties? We've got the perfect promotion for you! June 1-15, spend \$50 on business tools and get a free 5-ml bottle of Peppermint essential oil. Enhance your business with a professional pop-up banner or informative share sheets on YL's top-selling essential oils or stock up on business cards, thank you cards, and congratulation cards, so you're prepared for any social situation. [Click Here](#) or on the

picture to your right to visit [www.YoungLivingGear.com](http://www.YoungLivingGear.com) and qualify for this biz builder promotion.

## In The News



[Click Here](#) or on the picture above for an update on some key areas that YL has been working on to further improve your Young Living experience (NOTE: this is well worth making time to read).



It has come to my attention that many of you are unfamiliar with the PV assistant. If you have ever had your ER order dip below your required PV, you want to know about the PV Assistant. [Click Here](#) or on the picture to your left to check out the quick tutorial to learn more

## ACCELERATE YOUR LEADERSHIP JOURNEY *with* ELITE EXPRESS!



Expanding the Silver in 6 program, Elite Express rewards even more members with high-value product and swag bag bundles for accelerating their paths to leadership!!! [Click Here](#) or on the picture above for details.

## YOUNG LIVING 2015 U.S. INCOME DISCLOSURE STATEMENT

As a direct selling company selling essential oils, supplements, and other lifestyle products, Young Living offers opportunities for our members to build a business or simply receive discounts on our products.

Whatever your interest in the company, we hope to count you among the more than 1 million Young Living members joining us in our mission to bring Young Living essential oils to every home in the world.

### What are my earning opportunities?

Members can earn commissions and bonuses as outlined in our Compensation Plan. As members move up in the ranks of Young Living, they become eligible for additional earning opportunities.

This document provides statistical, fiscal data about the average member income, average hours worked per week, and information about achieving various ranks.

| RANK                | AVERAGE HOURS WORKED PER WEEK <sup>1</sup> | PERCENTAGE OF ALL DISTRIBUTORS <sup>2</sup> | MONTHLY INCOME <sup>3</sup> |           |           |           | ANNUALIZE AVERAGE INCOME <sup>4</sup> | MONTHS TO ACHIEVE THIS RANK <sup>5</sup> |         |      |
|---------------------|--|---|-----------------------------|-----------|-----------|-----------|---------------------------------------|--|---------|------|
|                     |  |   | Lowest                      | Highest   | Median    | Average   |                                       | Low                                      | Average | High |
| Member              | 3  | 93.0%                                       | \$0                         | \$3,643   | \$0       | \$1       | \$12                                  | N/A                                      | N/A     | N/A  |
| Star                | 8  | 4.5%  | \$0                         | \$834     | \$59      | \$79      | \$948                                 | 1  | 12      | 240  |
| Senior Star         | 9  | 1.5%  | \$0                         | \$7,089   | \$208     | \$255     | \$3,060                               | 1  | 18      | 239  |
| Executive           | 11   | 0.7%  | \$0                         | \$12,404  | \$463     | \$549     | \$6,492                               | 1  | 23      | 233  |
| Silver              | 18   | 0.3%  | \$439                       | \$27,826  | \$1,769   | \$2,221   | \$26,652                              | 1  | 32      | 228  |
| Gold                | 24   | 0.1%  | \$1,952                     | \$39,655  | \$4,879   | \$6,042   | \$72,504                              | 1  | 53      | 239  |
| Platinum            | 33   | < 0.1%                                      | \$5,064                     | \$57,606  | \$12,043  | \$14,710  | \$176,520                             | 2  | 63      | 238  |
| Diamond             | 31   | < 0.1%                                      | \$13,871                    | \$144,369 | \$29,846  | \$38,750  | \$465,000                             | 10                                       | 83      | 221  |
| Crown Diamond       | 39   | < 0.1%                                      | \$31,693                    | \$204,917 | \$63,624  | \$74,335  | \$892,020                             | 14                                       | 91      | 236  |
| Royal Crown Diamond | 37   | < 0.1%                                      | \$53,723                    | \$241,324 | \$144,985 | \$141,851 | \$1,702,212                           | 17                                       | 126     | 230  |

The income statistics in this statement are for incomes earned<sup>6</sup> by all active U.S. members in 2015. An "active" member is a member who has purchased at least 50 PV in products in the previous 12 months.<sup>7</sup> The average annual income for all members in this time period was \$30, and the median annual income for all members was \$0. Forty-one percent of all members who enrolled in 2014 did not continue with Young Living in 2015. Forty-nine percent of all members who enrolled in 2013 did not continue with Young Living in 2015.

Please note that the compensation paid to members summarized in this disclosure do not include expenses incurred by a member in the operation or promotion of his or her business, which can vary widely and might include advertising or promotional expenses, product samples, training, rent, travel, telephone and Internet costs, and miscellaneous expenses. The earnings of the members in this chart are not necessarily representative of the income, if any, that a Young Living member can or will earn through the Young Living Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Your success will depend on individual diligence, work, effort, sales skill, and market conditions. Young Living does not guarantee any income or rank success.

<sup>1</sup> This information is based on a survey done of Young Living members in December 2015.

<sup>2</sup> Because a member's rank may change during the year, these percentages are not based on individual member ranks throughout the entire year. They are based on the average distribution of member ranks during the entire year.

<sup>3</sup> Because a member's rank may change from during the year, these incomes are not based on individual member incomes throughout the entire year. They are based on earnings of all members qualifying for each rank during any month throughout the year.

<sup>4</sup> This is calculated by multiplying the average monthly income by 12.

<sup>5</sup> These statistics include all historical ranking data for each rank and are not limited to members who achieved these ranks in 2015.

<sup>6</sup> These incomes includes income earned from January 1, 2015, and December 31, 2015, but which was paid between February 2015 and January 2016.

<sup>7</sup> Members who do not purchase at least 50 PV of products in the previous 12 months have their membership terminated.



With major expansion, median Young Living distributor incomes have increased in a big way. My own income supports a family of four and is paying for my two kids' college education. Their YL distributorships are paying for their college expenses (housing, food, text books . . .)

If any of you are interested in learning more about income related possibilities, please feel free to contact me. Best methods are via text or call at 201-906-2994 or private FB message



With incomes rising and over a billion \$\$\$ in annual sales, Young Living has become the largest direct selling company in North America and one of the largest worldwide. While this is a good thing, a number of "side-effects" have hitched a ride, so to speak, on the back of our growth:

1. Many products have been out of stock (OOS) and to keep products in stock, Young Living has reduced the bottle size in which many products are marketed from 15ml to 5ml and limited the number that can be purchased to 1 or 2 per member per month. [Click Here for the current OOS list.](#)
2. Increased FDA and FTC scrutiny have changed the way Young Living distributors are able to market Young Living products and promote Young Living's income opportunity.



[Click Here](#) or on the picture for a video explaining commercial speech law as it pertains to Young Living.

[Click Here](#) for sharing Young Living the right way.

You can also visit the Member Resources area of your Young Living Virtual Office (VO) for more on how to better share Young Living.

## **Newsletters**

I am honored to announce an added value to our newsletter—digital copies and/or online access to Young Living's corporate newsletter, The Essential Edge, are now available here. These are not available in your virtual office; printed copies are included in Essential Rewards (ER) orders.

Follow the links for:

- Essential Oil Therapies Archive: [http://bit.ly/EOT\\_Archive](http://bit.ly/EOT_Archive)
- Message Scent News Archive: [http://bit.ly/MSN\\_Archive](http://bit.ly/MSN_Archive)
- The Essential Edge Current Edition (Convention Issue: Live Your Passion): [http://bit.ly/EssentialEdge\\_LiveYourPassion](http://bit.ly/EssentialEdge_LiveYourPassion)
- The Essential Edge Archive: [http://bit.ly/EssentialEdge\\_Archive](http://bit.ly/EssentialEdge_Archive)
- The Oilman Newsletter Archive: [http://bit.ly/EOT\\_TheOilman](http://bit.ly/EOT_TheOilman)

## **Recognition**

It is the concerted self-effort made by all of us that is making this happen. I thank each and every team leader, along with wholesale and retail members, for all you have done and are doing. For Executive and above distributors, [Click Here](#) or on the picture below for a web page honoring your achievement. Remember, though, that consistency is key. This is not the time to rest on our laurels, but to continue moving forward strong. I have seen far too many potential leaders get discouraged before realizing their goals. Together, we can do this. Building on what we've already accomplished let's use the energy of 2016 to establish a firm foundation for growth beyond anything we've already experienced.



Young Living distributors devote their lives to helping themselves and all those they touch reach their highest potential. I would like to honor our team leaders for their dedication to making our world a better place, one person at a time. It takes consistent self-effort to achieve what Young Living leaders have accomplished, and they deserve to be honored for their achievement. [Click Here](#) or on the picture for a May 2016 leader list.

With the expansion of the Silver in Six program to Elite Express, those of you reaching Star for the first time have the opportunity to begin reaping big Elite Express rewards. Follow the link for Elite Express details: [http://bit.ly/YLEO\\_EliteExpress](http://bit.ly/YLEO_EliteExpress)

## **Events**

"Eighty percent of success is showing up."

~ Woody Allen

**BE THERE  
OR BE □**





My current vision includes a team culture totally committed to attending events. For me to promote event attendance, the events I promote must offer much in the way of value. There are many to choose from; in my experience, the following are sure to be well worth the investment in time, money, and self-effort it takes to attend.

**2016 Young Living International Grand Convention: Live Your Passion** (Salt Lake City, June 22 through 26, 2016)

The number one priority event for biz builders and product users alike is Young Living's annual International Grand Convention, taking place from Wednesday, June 22 through Saturday, June 25 . . . registration is closed, however, you might be able to locate tickets from members whose convention plans have changed. Feel free to contact me if you are either looking for a convention ticket or looking to sell one.



[Click Here](#) or on the picture for details.

**Go Pro Recruiting Mastery Conference** (Las Vegas, Dec 1 through 4, 2016)

Guest presenters will include Richard Branson and Anthony Robbins. If all the event included was an evening with Anthony Robbins, the value you receive would far exceed the cost of your ticket. But . . . Eric Worre himself has fully earned his title of network marketing guru du jour. His teachings, from mindset to how tos, are priceless gems of what it takes to succeed in our business. And . . . he knows how to put together an event that is fun, educational, and totally inspirational . . . you want to be at this event, and the discounted price I am offering, \$320, is a superb value (NOTE: tickets purchased directly from Eric Worre's website cost \$550). As leaders, get your teams to step up. Those of you who have the most team members attending are the big winners. . . .

THE BEST GETS BETTER

7TH ANNUAL  
**GoPro**  
RECRUITING MASTERY

DECEMBER 1-4, 2016

[Click Here or on the picture for details and to purchase your ticket](#)

### Essential Oil Therapies Training



I am hosting a home gathering on Thursday, June 2. It is free of charge and you are all invited . . .

- [Click Here](#) for Home Gathering details

Home Gathering: June 2 at 7:00pm Eastern Time. [Click Here](#) or on the pic of me for details.

**Home Gathering: Guided Oola  
Meditation**

**YL Intro Presentation, and more**  
Thursday, 6/2, 7:00pm to 8:30pm  
EDT

108 Glenwood Rd  
Englewood, NJ 07631  
Host: James Niederland, Young  
Living Diamond Leader  
Cost: Free

[Click Here](#) for directions or call  
201-906-2994

[Click Here](#) for a video invitation to  
the webinar

A live video stream of this  
gathering will be available via  
Periscope (mobile app) and the  
recording will continue to be  
available on YouTube.



Full Spectrum Monthly Meet-Up: Thursday, June 9, 6:30 to 9:30pm EDT. [Click Here](#) or on the picture below for details and to register.

Join us as we welcome  
*Mildred Muniz* - Hispanic Strategy Director  
and  
*Jeff Pearson* - East Coast Sales Director  
from Young Living Corporate

Mildred and Jeff are two top people from corporate who have recently joined the company and are excited to come help us build our teams!

Bring your guests and come early, these are two people you are definitely going to want to get to know!

Thursday, June 9, 2016

6:30 - 9:30

Crown Plaza Saddle Brook

50 Kenny Place

Saddle Brook, NJ

(201) 880-8250 (directions only)

members: Preregister \$12 or \$15 Day-of

Guests: Complimentary

[www.eventbrite.com/e/special-guest-speakers-from-young-living-corporate-tickets-25413524536](http://www.eventbrite.com/e/special-guest-speakers-from-young-living-corporate-tickets-25413524536)

Special Raffle!



Preregister for the June 9th Full Spectrum Saddle Brook Meeting, and be entered to win a Lavender Lip Balm, Lavaderm Spray and a Diamond Retreat YL Logo Microfiber Beach towel & slippers set!

This is a golden era for Young Living's product users and distributors. We have more educational opportunities than ever before. The tools are there; it's up to you to pick them up and use them. Read on for a very partial list of what is available . . .

**The Young Living Fast Track team** hosts a weekly conference call. If you have an interest, or think you might have an interest, in Young Living's income opportunity, these calls are for you.



[Click Here](#) or on the picture above for the YL Fast Track Facebook page (recordings of prior calls are located there).

**Jen Springer hosts fabulous Monday Night Conference calls:**

Number: 641-715-3300

Code: 1089009#

Time: 5 pm PST, 6 pm MST, 7 pm CST, 8 pm EST

Archive: <http://bit.ly/TheDiamondFactory>

Young Living corporate, and Independent Distributors, offer much in the way of classes, workshops, introductory meetings, and more. Visit the Young Living events page for events in your area:

- [http://bit.ly/YL\\_EventsMap](http://bit.ly/YL_EventsMap)
- [http://bit.ly/YL\\_Events](http://bit.ly/YL_Events)

## **Social Media**

If any of you feel called to share the benefits you are experiencing by using Young Living products, now's the time! The energy, right now, is with this company . . . when one taps into existing energy, any and all actions one takes have the potential to achieve . . . a lot. To help our team grow and expand, a team facebook group has been created—[Scentual Connections](#) . . . it is our primary forum, worldwide, for coming together on an ongoing, daily basis. If you are already a member, [Click Here](#) to access the group, if not, friend me so that I can add you. If you are already a member, you can add your team members (they must be your Facebook friend).

[Scentual Connections](#), our team's Facebook page, continues to offer:

1. Weekly drawings for Young Living products.
2. Month long raffles for full kit prizes.
3. Special holiday and milestone giveaways.

To qualify for these, you must be a member of [Scentual Connections](#). This page is a useful tool for Young Living product, business, event information and much, much more, including special promotions such as the ones detailed above. If you are not yet a member of [Scentual Connections](#), be sure to join, as Facebook has become

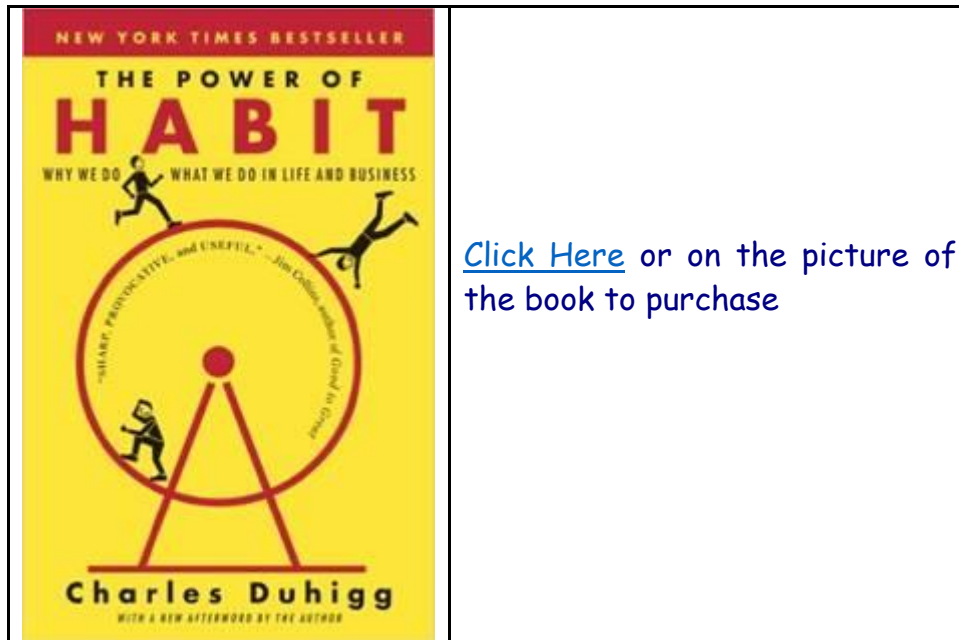
the communication vehicle of choice for Young Living related information. Once you are a member of FB you can friend me and Facebook message me to add you to [Scentual Connections](#).

You are also encouraged to join our upline Diamond leaders' (Gailann Greene & Jeffrey Lewis) team Facebook Page entitled [Full Spectrum Healing Success Team](#). I will be glad to add you, or you can ask Gailann or Jeffrey if you are their FB friends.

If your intent is to plug into Young Living's energy, Facebook is a must . . . Young Living has been utilizing social media, Facebook in particular, as a vehicle for communication. Independent Distributors and Young Living Corporate often announce promotions, conference calls events, contests, and more on Facebook. Email is being used less and less as a primary vehicle for communication. These days, if your intent is to be plugged into the Young Living community, Facebook membership is a must. Be sure to check out the corporate Young Living Essential Oils page—this is where promotions, contests, and other valuable information can be found. Also, in addition to Facebook groups such as YL Power Team Wellness Support, Young Living Essential Oils—Tips and Testimonials, YL Animal Aromatherapy, and more, you can tap the wisdom of the greater Young Living community by joining the Pine Hill group at <https://groups.yahoo.com/neo/groups/PineHillGroup/info> and Essential Oil Testimonials at <http://www.oil-testimonials.com/290271> . . . another excellent resource is <http://ylsearch.com/>

## Book of the Month

[Click Here](#) for the Essential Oil Therapies book of the month page including archive; below is this month's featured newsletter book:

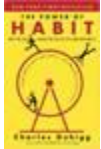


In *The Power of Habit*, Pulitzer Prize-winning business reporter Charles Duhigg takes us to the thrilling edge of scientific discoveries that explain why habits exist and how they can be changed. Distilling vast amounts of information into engrossing narratives that take us from the boardrooms of Procter & Gamble to sidelines of the NFL to the front lines of the civil rights movement, Duhigg presents a whole new understanding of human nature and its potential. At its core, *The Power of Habit* contains an exhilarating argument: The key to exercising regularly, losing weight, being more productive, and achieving success is understanding how habits work. As Duhigg shows, by harnessing this new science, we can transform our businesses, our communities, and our lives.

Peace,  
James

*for more information, please contact:*  
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Mobile phone: 201-906-2994  
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Email: [oilman@essentialoiltherapies.com](mailto:oilman@essentialoiltherapies.com)

### Book of the Month



### The Power of Habit

Remember to spread Peace & Love . . . ☺

### SUBSCRIBE/UNSUBSCRIBE

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<mailto:oilman@essentialoiltherapies.com?subject=Unlist>