## The You Factor

Fixed constants in your business that you cannot change.

- 1. The company
- 2. The product
- 3. Your upline
- 4. The compensation plan

The difference between those who succeed in your company and those who don't is . . . You!

Success is not found in convenience. Nothing worthwhile is ever easy. You will need to pay a price. You will either pay the price of hard work that begets success ... or you will refuse to make the sacrifice and pay the price of failure. Either way, a price will be paid. It is best to pay the price up front temporarily, for a lifetime of happiness.

If you ever want to have time freedom, then you simply cannot afford to procrastinate. If not now ... when? If not this, what?

~ Brian Carruthers

When you are inspired by some great purpose, some extraordinary project, all your thoughts break their bonds: Your mind transcends limitations, your consciousness expands in every direction, and you find yourself in a new, great and wonderful world. Dormant forces, faculties and talents become alive, and you discover yourself to be a greater person by far than you ever dreamed yourself to be.

~ Patanjali

Never back down from a good challenge. Look a challenge in the eye and honor it for being a worthy opponent. Then draw upon your own inner peaceful warrior and remember: it is the dharma of a warrior to fight for a righteous cause. Then give it your best shot. This is living as a true human being.

~ Ram Butler

When a gifted team dedicates itself to unselfish trust and combines instinct with boldness and effort, it is ready to climb.

~ Patanjali